

Reply to Pre-Bid Queries

Tender No: GEM/2022/B/2765621

S.No.	Clause No./ Page No.	RfQ cum RfP reference	Clause as Per RfQ cum RfP	Query	Response
1	Clause no. 5.7; 5.7.9 page no. 22	Preparation of proposal:	A firm must bid for this assignment as a sole applicant, experience of the equipment manufacturer will have the weightage on bid evaluable as described in the qualification criteria and evaluation criteria section of this document	<p>If applicant is not Tag manufacturer in that case, it is requested that experience of OEM as well as applicant should be counted for clause no 5.10.1 (c &amp; d) - minimum qualification requirement and clause no: 5.11.1 (1-A, B)- Specific experience of the Applicant in similar assignment.</p> <p>It is suggested to allow the document requirement as follows: - "Client PO of applicant / OEM or experience certificate mentioning the quantity</p>	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>
2	Clause no. 5.10; 5.10.1/C page no. 26	Minimum Qualification Criteria and Technical Evaluation:	<p>The applicant as prime supplier should have supplied to at least 1 Government or PSU or Government Recognized Institutions or Nationalized Banks project (preferably from the Infrastructure, Transportation, Logistics. defense and customs) in India covering a total of at least 3 RFID projects globally.</p> <p>Copy of purchase orders from different customers covering at least 3 RFID project installations, including one Government or PSU or Government Recognized Institutions or Nationalized Banks project in India should be submitted as supporting document.</p>	<p>It is requested to allow corporate customers for all the 3 RFID projects. Here it is also requested that experience of applicant and OEM both should be considered.</p>	<p><b>Kindly read the updated clause in RFP as below:</b></p> <p>The applicant as prime supplier should have supplied to at least 1 Government or PSU or Government Recognized Institutions or Banks project (preferably from the Infrastructure, Transportation, Logistics. defense and customs) in India covering a total of at least 3 RFID projects globally.</p> <p>Copy of purchase orders from different customers covering at least 3 RFID project installations, including one Government or PSU or Government Recognized Institutions or Banks project in</p>

					India should be submitted as supporting document.
3	Clause no. 5.10; 5.10.1/E  page no. 26	Minimum Qualification Criteria and Technical	In MAF, OEM should agree for providing the tag and tagging Applicator tool design customization services and supply the customized tag based on the project's requirement and NLDSL's approval.  Applicant must submit the MAF as per the format provided in this RFQ cum RFP. If the Applicant is the OEM of the proposed tag, a self-declaration covering all the mentioned requirements mentioned in the MAF format can suffice the purpose.	Please advise further details on tagging applicator tool design customization services	<b>The bidder should provide the tagging applicator tool as per the design of the proposed tag.</b>
4	Clause no. 5.10.1  Page no. 27	Minimum Qualification Criteria and Technical Evaluation:	The applicants are also requested to furnish the necessary certification to support their workability of the proposed RFID tags for the LDB Project as per the laid out specification of this RFQ cum RFP	Please advise if this certification related to CE, ROHS or any equivalent certification for the RFID tag	The required certification is as follows: CE, BIS or any equivalent certification ROHS approved (Clause 6.2 Page 41).
5	Clause no. 5.10.2  Page no. 27	Field Trial of the RFID	Post validating the submitted documents by the applicants as responsive, NLDSL shall invite the applicants for the Field trial of their proposed RFID tags (20 Nos) along with applicator.	The Field trial of the proposed RFID tags (20 Nos) along with applicator will be considered after submission of bid or once the supplier is selected, pls advice.	Post validating the submitted documents by the applicants as responsive, NLDSL shall invite the applicants for the Field trial of their proposed RFID tags (20 Nos) along with applicator. (Clause 5.10.1 Page 27) The field trial shall be conducted in the presence of the applicants and evaluation team of NLDSL. The location and schedule of the

					field trial of RFID tags shall be communicated to the respective applicants through Emails / phone (Clause 5.10.2 Page 27)
6	Clause No. 5.16 page no. 35	Payment Term	After verification of the documents and NLDSL will require 120 days of processing time for releasing the payment. However, for micro and small Enterprises (MSEs) payment shall be made as per applicable MSME guidelines.	For OEM, complete raw material needs to be arranged for making the tag. Pls consider some advance payment along with PO and balance payment to be done within 30 days after verification of invoice	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>
7	Clause 6.1; 6.1.6 page no. 39	Detailed of Scope Work	The tags should have the warranty period of 2 years on tag material, sticking capability and readability from the date of delivery and 4 months once the tag placed on the container surface.	We understand that warranty terms do not include to physical damage to RFID Tag, kindly confirm.  Request you to add " tags if physical damaged will not be considered as part of warranty"	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>
8	Clause no. 6.1; 6.1.17 page no. 40	Detailed Scope of Work	The supplier shall assign a technical process consultant on their own expense after the signing of the agreement till the end of the project.	Kindly share more details on scope of work of this consultant and the location where to be placed so that cost can be worked out accordingly.	The Technical process consultant is required for technical support and clarification of queries/shortfalls/non-compliance etc. to the specifications during the usage of the tags for the project.
9	Clause no. 6.1; 6.1.19 page no. 40	Detailed Scope of Work	Even though NLDSL will approve the tag design submitted by supplier prior production, the supplier warrants that NLDSL can instruct the supplier to modify the design of the tag for the future consignments, after evaluating the technical and operational functioning of the previously supplied tags. The overall responsibility of the technical and	Pls note that for every new tag development, a new mould is developed, and it may not be feasible to make changes in the design of the tag. Supplier already is giving warranty for the performance / operation of the tag.  We request you to kindly consider to remove this clause or provide the provision to pay additional cost to the supplier for modification.	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>

			operational workability of the tags lays with the supplier.		
10	Clause no. 6.3; 6.3.1 (C) Page no. 43	Service Level Liquidate Damages	If any tag fails during the sample test (One tag will be picked randomly from ten thousand tags) by NLDSL at the time of delivery, the whole delivery needs to be replaced within 15 calendar days and 5% of the PO value of the delivery will be charged as Liquidated Damages or part thereof subject to a maximum of 10% of the total contract value.	We request that once the supplier is giving replacement for faulty tag, there should not be any penalty levied.	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>
11	Clause no. 6.3.1 Page no. 43	Liquidated Damages	If any tag fails during the sample test (One tag will be picked randomly from ten thousand tags) by NLDSL at the time of delivery, the whole delivery needs to be replaced within 15 calendar days and 5% of the PO value of the delivery will be charged as Liquidated Damages or part thereof subject to a maximum of 10% of the total contract value. If any tag fails during the sample test (One tag will be picked randomly from ten thousand tags) by NLDSL at the time of delivery, the whole delivery needs to be replaced within 15 calendar days and 5% of the PO value of the delivery will be charged as Liquidated Damages or part thereof subject to a maximum of 10% of the total contract value.	We request you to consider If any tag fails during the sample test same shall be replaced within 30 days if supplier fails to replace within 30 days than LD shall be levied @ 0.5 % per week to maximum of 5% of the proportionate value.	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>

12	<p>Clause no. 11.1</p> <p>Page no. 76</p>	Performance Security	<p>The Supplier has furnished a performance security equivalent to 3 (Three) percent of the total contract price from _____(Bank Name)_____ before signing of the Contract, in the form of a bank guarantee for a period of 3(Three) years, which shall be renewed/extended for a further period till 181 (one hundred eighty-one) days after the “Completion of the assignment” i.e. completion of warranty period of all tags delivered till the expiry of the contract.</p>	<p>We request to consider performance bank guarantee (PBG) should be taken to the proportionate Value of the PO/ LOA for a period of 36 months plus 3 months and same shall be returned to supplier within 30 days of expiry rather than in 180 days.</p>	<p><b>Condition given in RfQ cum RfP shall remain unchanged.</b></p>
13	<p>Clause no. 5.15</p> <p>page no. 35</p>	Pre-bid and other meetings		<p>Please clarify if all meetings will be in virtual mode</p> <p>Like previous tenders, please have all meetings in virtual mode. This will reduce travel for all outstation bidders</p>	<p><b>Kindly read the updated clause in RFP as below:</b></p> <p>All meetings will be in virtual / physical mode.</p>
14	<p>Clause 5.9; 5.9.4</p> <p>page no. 25</p>	Proposal evaluation	Field Trial will be held as part of the evaluation	<p>Since the previous tender was evaluated about six months ago for the same tender quantity, if any successful bidder (of previous tender) offers the same RFID Tag as offered in the previous tender then field trial may be waived off</p>	<p><b>Condition given in RfQ cum RfP shall remain unchanged.</b></p>
15	<p>Clause no, 5.10.1 (C)</p> <p>page no.26</p>	Minimum Qualification Criteria and Technical Evaluation:	<p>The applicant as prime supplier should have supplied to at least 1 Government or PSU or Government Recognized Institutions or Nationalized Banks project (preferably from the Infrastructure, Transportation, Logistics. defense and customs) in India covering a total of at least 3 RFID projects globally.</p>	<p>We have vast experience in ICT &amp; RnR experience with govt and PSU. We seek opportunity to work with your esteem organization.</p> <p>We request for exemption of MSME for this clause for experience and also wherever it is applicable.</p>	<p><b>Kindly read the updated clause in RFP as below:</b></p> <p>The applicant as prime supplier should have supplied to at least 1 Government or PSU or Government Recognized Institutions or Banks project (preferably from the Infrastructure, Transportation, Logistics. defense and customs)</p>

			Copy of purchase orders from different customers covering at least 3 RFID project installations, including one Government or PSU or Government Recognized Institutions or Nationalized Banks project in India should be submitted as supporting document.		in India covering a total of at least 3 RFID projects globally.  Copy of purchase orders from different customers covering at least 3 RFID project installations, including one Government or PSU or Government Recognized Institutions or Banks project in India should be submitted as supporting document.
16	Clause no. 5.10.1(D) Page no.26	Minimum Qualification Criteria and Technical Evaluation:	The applicant should have supplied at least 200 thousand RFID tags globally for outdoor usage (preferably from the Infrastructure, Transportation, Logistics. defense and customs).	We have vast experience in ICT & RnR experience with govt and PSU. We seek opportunity to work with your esteem organization.  We request for exemption of MSME for this clause and wherever it is applicable.	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>
17	Clause no 5.10.2 Page no. 28	Minimum Qualification Criteria and Technical Evaluation:  Field Trial of the RFID Tag		Readers: What is the Power Level(dbm) of the reader for the use case	<b>Kindly refer to Tender No.: GEM/2022/B/2765610</b>
18	Clause no. 5.10.3 page no. 28	Minimum Qualification Criteria and Technical Evaluation:  Laboratory Testing	Pull Force:	Pull Force: Is the Pull Force tested against Gravity, please share if there is specific height to be considered.	<b>Testing certificate should be provided as per the guidelines of the NABL certified laboratory.</b>
19	Clause no. 5.10.2 page no. 28	Minimum Qualification Criteria and Technical Evaluation:  Field Trial of the RFID Tag	Attachment Type	Ideally, the surface must be clean and dry (non-oily or non-greasy) surface. We need to understand the tolerance for the same.	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>

20	Clause no. 6.1.6  page no. 39	Scope of work	The tags should have the warranty period of 2 years on tag material, sticking capability and readability from the date of delivery and 4 months once the tag placed on the container surface	Shelf Life: Warranty expected is 2 years, we want to understand storage condition. As we know, moisture and humidity would have effect on the tag	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>
21	Clause no. 5.16.1  Page no. 35	Payment Term	The supplier needs to raise the invoice within 15 days of the acceptance of material at site. The invoice should be accompanied with the material acceptance report and the factory output quality check certificate based on the criteria defined in this RFQ cum RFP. After verification of the documents and NLDSL will require 120 days of processing time for releasing the payment. However, for micro and small Enterprises (MSEs) payment shall be made as per applicable MSME guidelines.	Payment and PO: Need to understand who is issuing the PO and Payment	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>
22				Clarity on Force majeure clause as it is not mentioned in the document. Suggestion: Considering the current geo-political and pandemic situation we request you to incorporate the force majeure clause2	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>
23	Clause no 6.2.9  Page no-41	Specification	Attach tool (tag applicator): For placement of tag on sea container several meters above ground level.	Applicators commercials is not mentioned and does the RFP considers the Applicators part of the supply. Considering 3 vendors are approved and is there any strategy of procurement of applicators.	<b>The applicators commercials should be included as part of the financial proposal.</b>  <b>There will be no separate procurement for applicators.</b>

24	Clause no. 5.4.2 page no. 18	Selection Process:	Preference shall be given to local manufacturers as per the make in India directives issued by “Ministry of Commerce and Industry, Department of Industrial Policy and Promotion, Govt. Of India (Public Procurement section) vide its order No. P45021/2/2017-PP (BE-II) dated 28th May 2018 issued revised Public Procurement (Preference to Make in India), Order 2017.	Local Manufacturing: There is a mention of preference for local manufacturers as per the Make in India directives in the document but there is no additional scoring benefit being provided for local manufacturers. Is this a consideration that maybe added / will there be additional scoring points that maybe provided for local manufacturers to reward indigenous efforts	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>
25	Clause no 5.10; 5.10.1.C Page no-26	Minimum Qualification Criteria and Technical Evaluation	The applicant as prime supplier should have supplied to at least 1 Government or PSU or Government Recognized Institutions or Nationalized Banks project (Preferably from the Infrastructure, Transportation, Logistics. defense and customs) in India covering a total of at least 3 RFID projects globally.  Copy of purchase orders from different customers covering at least “3 RFID project installations”	Please clarify the meaning of RFID project installations in this clause. As per our understanding, supply of RFID tags for RFID application will be considered as a project for this tender. Kindly confirm.	<b>Condition given in RfQ cum RfP shall remain unchanged.</b>
26	Clause no. 5.11; 5.11.1 (B) Page no-29	Technical Evaluation Criteria:	The cumulative number of RFID tags supplied by the supplier for various projects globally.  More than 5000 thousand = 15Marks	kindly clarify the meaning of “5000 thousand”	<b>5000 thousand = 50,00,000</b>
27	Clause no. 5.11; 5.11.1(3) (A) Page no-30	Technical Evaluation Criteria:  Tag manufacturer's experience and capability	Maximum number of RFID tags manufactured by the manufacturer for a single project/assignment.  More than 1000 thousand= 10 marks	i) Please clarify if a single order of 1 million tag will qualify to score 10 marks or not. ii.) Please clarify if we can submit 2 purchase orders of the same customer for the same tag and application for meeting the quantity requirement of this clause. iii.)Kindly also clarify the meaning of “1000 thousand”	i) Refer Clause 5.11.1 (3) (A):  Between 1000 thousand and 800 thousand = 6 marks



				iv) We request you to also consider single order of 1 million tags for which the deliveries are still going on, but order/PO is received.	ii.) Multiple POs are acceptable subject to compliance to the following clause:  Maximum number of RFID tags manufactured by the manufacturer for a single project/assignment. (Clause 5.11.1 (3) (A)  iii.) 1000 thousand = 10,00,000  iv.) Refer response 27.(i) & (ii) of the Pre-bid queries
28	Clause no. 5.11, 5.11.1 (A) page no- 29	Technical Evaluation Criteria: Specific experience of the applicant in similar assignment	No. of projects the applicant has supplied RFID tags for tracking purpose (Delivery of less than 40,000 tags for any project will not be considered. Delivery to a single client through multiple POs for a particular project will be considered as single project)	If a single client has multiple PO for different project and each project equals 40,000 tags or more tags, so would each project order can be considered as one project supplied? Please clarify	Multiple POs are acceptable subject to compliance to the following clause:  Number of projects the applicant has supplied RFID tags for tracking purpose (Delivery of less than 40,000 tags for any project will not be considered. Delivery to a single client through multiple POs for a particular project will be considered as single project) (Refer Clause 5.11.1 (1) (A) Page 29)

**It is also informed that the last date of bid submission has been extended till 30<sup>th</sup> January 2023.**